

IFRS 17 and Pricing: Actuarial Considerations in the New Accounting Era

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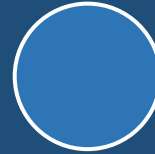
Understanding IFRS 17: Beyond Financial Reporting



**Global framework for
insurance contract
accounting**

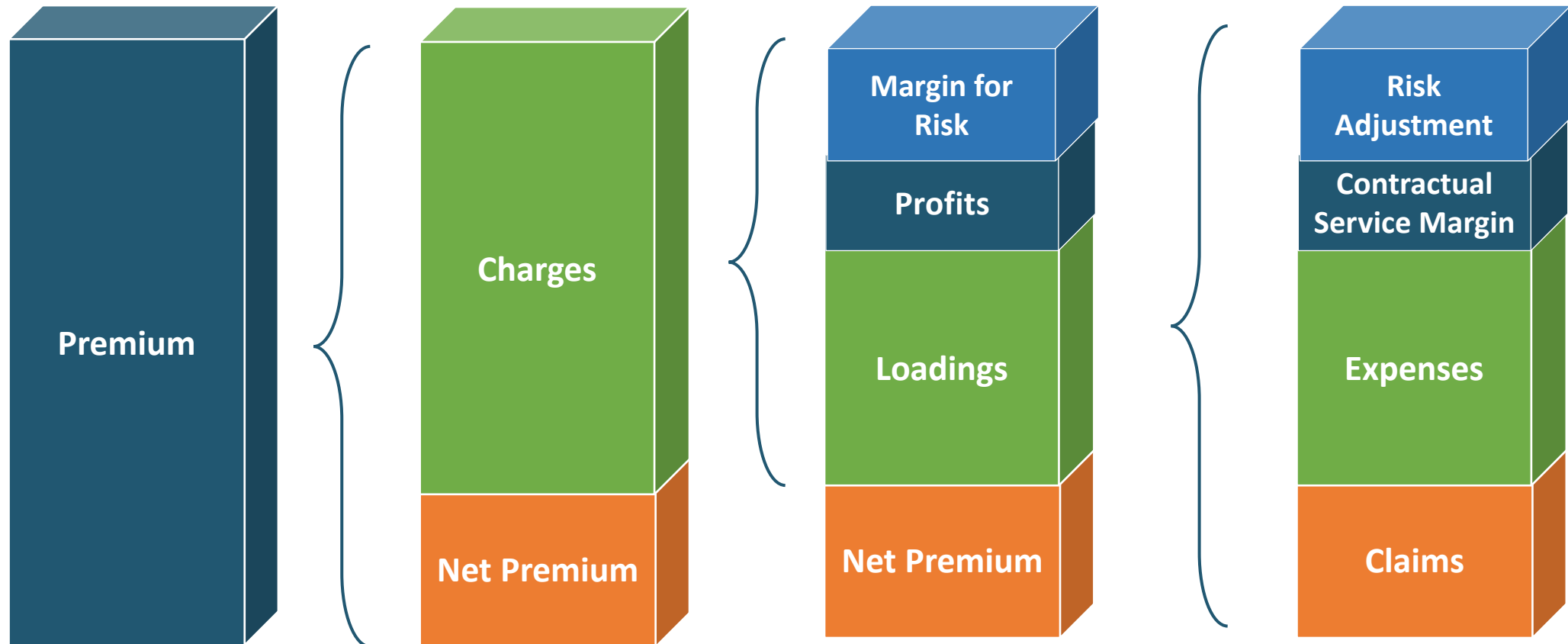


**Transparency
Consistency
Comparability**



**Strategic tool for
enhanced Pricing and
Risk Management**

How we price...



Insurance Contract Liability (Asset)

At Inception

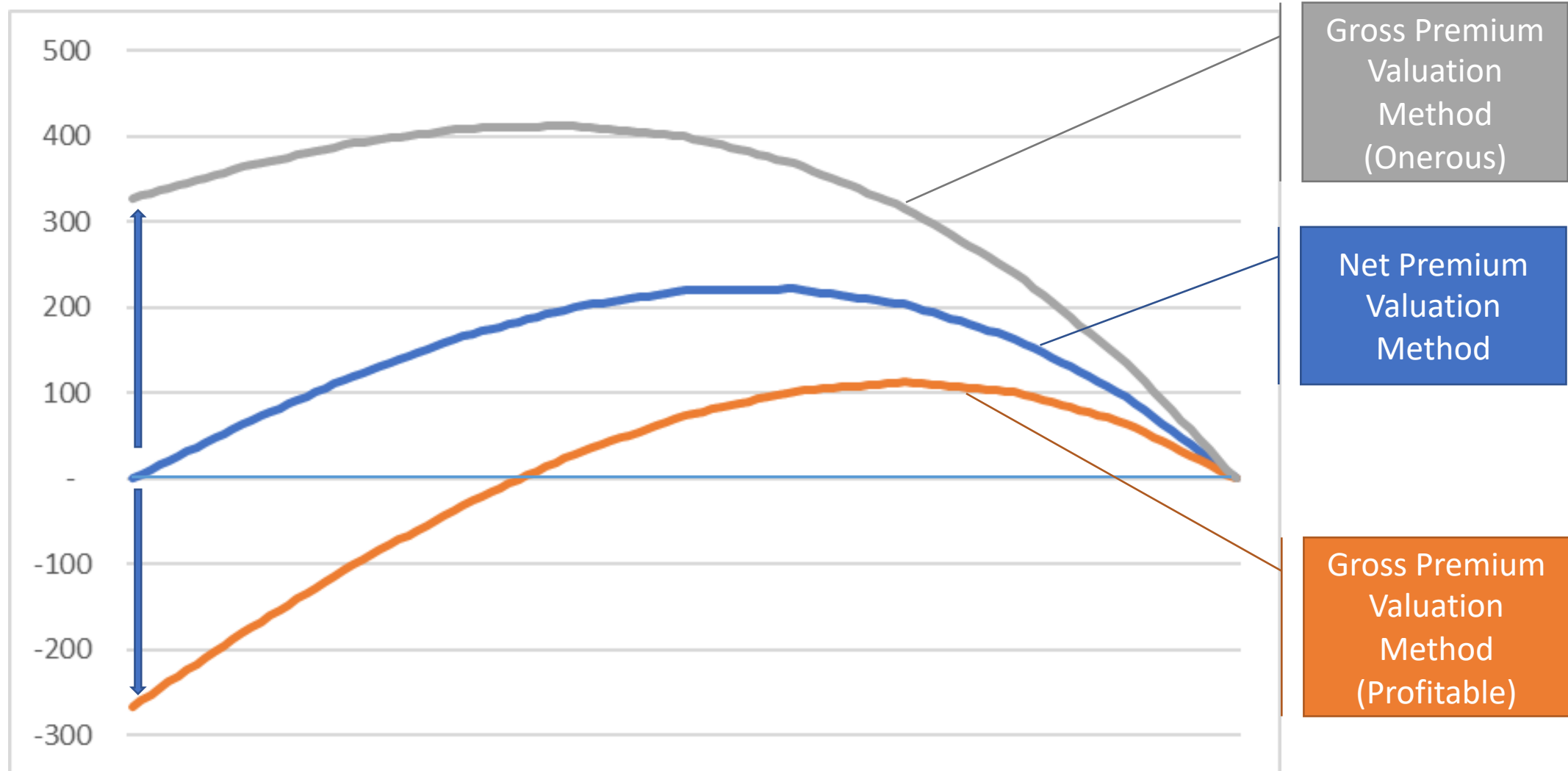
$$\text{Claims} + \text{Risk Adjustment} + \text{Expenses} + \text{CSM} - \text{Premium} = 0$$

After Inception

$$\text{Claims} + \text{Risk Adjustment} + \text{Expenses} + \text{CSM} - \text{Premium} = \begin{cases} < 0 \rightarrow \text{Asset} \\ > 0 \rightarrow \text{Liability} \end{cases}$$

All as present Values

Current Practice: Liabilities



Monitoring Pricing Adequacy by Group & Underwriting Year

Contracts must be grouped **by portfolio**, and further segmented by:

- **Underwriting year**
- **Profitability** (onerous vs. profitable at initial recognition)

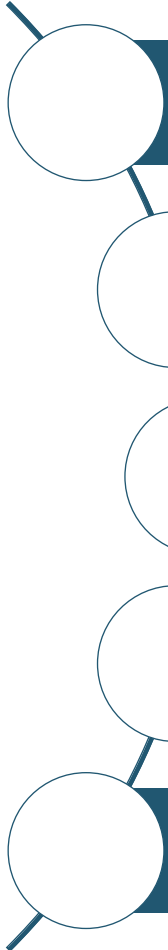
Pricing assumptions must be aligned with cohort-level tracking, to:

- Assess actual vs. expected experience per underwriting year
- Evaluate assumption adequacy for each pricing cycle
- Capture risk emergence, CSM run-off, and LC creation

Feedback Loop into Pricing



Technical Monitoring KPIs



Initial CSM (as a % of PVFCF)

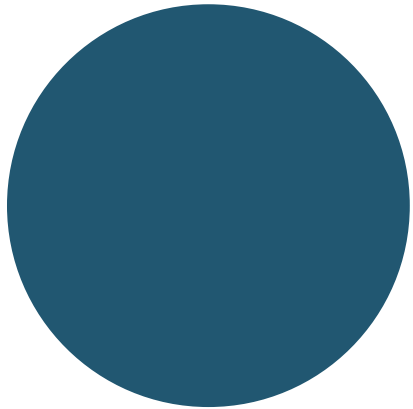
CSM amortization pattern

Emergence of Loss Components (triggers: assumption updates, expense overrun)

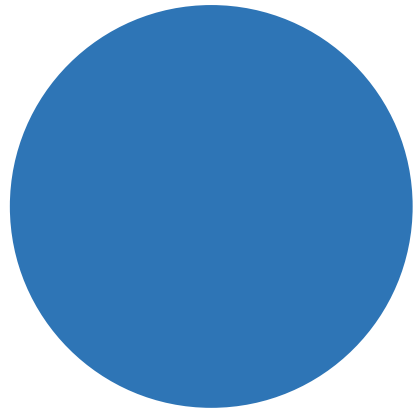
Movement in Risk Adjustment (RA) and its release

Actual-to-Expected ratios for key pricing drivers

Mispricing will Lead to Loss Components

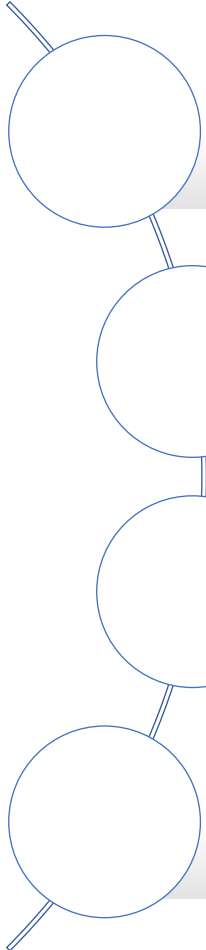


Misestimated assumptions → Negative CSM



Underpricing risk → RA insufficient → LC emerges later

Realigning Pricing Framework



Synchronize pricing and valuation models

Calibrate assumptions to avoid artificial gains/losses

Reflect taxation and policyholder behavior realistically

Stress-testing: assess impact on future CSM and RA

Challenges for Actuaries

Pricing tools must align with accounting models

Cross-functional communication with finance, risk, product

Tracking profitability requires system integration

Educating stakeholders on implications of IFRS 17 outputs

Conclusion

Pricing must
reflect IFRS 17
building
blocks: FCF,
CSM, RA

Underwriting-
year level
monitoring is
critical

Actuaries
must bridge
pricing,
valuation, and
financial
reporting

Ongoing
monitoring
supports
proactive
product
management



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THANK YOU.....